



To: **All U.S. ROCKWOOL Building Insulation Customers**
From: Brian LeVoguer, Vice President Building Insulation
Date: November 22, 2019
Re: **ROCKWOOL USA PRICE INCREASE - Effective: January 22, 2020**

Please be advised that effective Wednesday, January 22nd, 2020, ROCKWOOL will be increasing prices to all US customers in all channels on the following products:

ROCKWOOL AFB[®]	+4%
CAVITYROCK[®]	+4%
COMFORTBOARD[®] 80 and 110	+6%
CURTAINROCK[®] 40 and 80	+6%
ROCKBOARD[®] 40, 60, and 80	+6%
ROXUL SAFE[™]	+6%

The above increase will apply to all orders shipped on or after Wednesday, January 22nd, 2020 regardless of the date of order placement.

New discounts will be provided by your ROCKWOOL Sales Representative in the near future.

If you have any questions pertaining to this announcement, please feel free to contact your ROCKWOOL Sales Representative or the undersigned and thank you for your continued support.

Yours truly,

BRIAN LEVOGUER
Vice President, Building Insulation
ROCKWOOL